



# Finance your SME with a Liquidity Guarantee

COVID-19

*EKF's Liquidity Guarantee supports exporting Danish SMEs whose turnover declines by 30% or more as a result of the coronavirus crisis. The guarantee will secure the liquidity you need to meet your payroll, supplier and rent costs for example even though your earnings have gone down.*

*This is achieved by EKF covering 80% of any loss your bank might make on a new loan made to you, to secure the liquidity of your business. This makes it more attractive for the bank to give you a loan.*

*A Liquidity Guarantee can cover loss of revenue in the period 1 March 2020 to 30 September 2020.*

## What are the benefits of a SME Liquidity Guarantee?

### **It enables you to get a loan from a bank even if you are experiencing a decrease in turnover**

With a Liquidity Guarantee from EKF, you can secure the liquidity you need from your bank. With 80% coverage, a Liquidity Guarantee means attractive protection for your bank.

### **You keep your business running**

With a loan from the bank, you will be able to pay wages, suppliers, rent and other fixed costs even if your earnings go down. In that way, you can ensure that your business survives the crisis.

### **Access for all businesses with at least 10% export trade**

You are eligible for a Liquidity Guarantee from EKF if 10% or more of your total revenue in 2019 was generated by exports.

### **Favourable repayment terms**

The loan covered by the Liquidity Guarantee can be repayment-free for 12 months, after which it must be repaid over a maximum of 5 years.

## What does a SME Liquidity Guarantee cover?

### **Scope**

A loan to cover loss of revenue for the entirety of, or part of (minimum of 14 days), the period from 1 March 2020 to 30 September 2020 relative to the same period in 2019.

### **Coverage**

A percentage of your bank's loss if your company goes bankrupt.

### **Percentage of cover (of bank's loss)**

80%

### **Guarantee amount**

EKF can as a maximum provide a guarantee for a loan amount corresponding to your company's total loss of revenue.

### **Term**

Zero repayments for 12 months. Then repayments over a maximum of 5 years.

## What are the steps in the process?

### Clarification

### Offer

### Guarantee

#### Needs

You have experienced or expect to experience a heavy decline in earnings as a result of the corona crisis, and you need liquidity to keep your business afloat.

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#### Offer

If we agree to guarantee the loan, we send an offer to your bank. Your bank contacts you.

#### Acceptance

You accept the offer from your bank and EKF. Your bank requests us to issue a Liquidity Guarantee.

#### Yes!

We issue a Liquidity Guarantee, and you get your credit with the bank.

#### Contact your bank

Your bank would like to grant you credit, but needs extra security to go ahead. We can provide that security.

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#### Credit rating

We run a credit rating check on your business. You sign a company declaration.

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YES!

## Three practical questions

### What does it cost?

EKF charges a premium of 1% per annum.

You will also pay interest and fees to your bank for the credit facility. Your bank can advise you of the total cost.

### What are the eligibility requirements?

At least 10% of your total turnover in 2019 must have been generated by exports. Exports include direct exports, sub-contracting to Danish exporters and revenue from foreign tourists in Denmark.

Your business must be creditworthy and not in financial distress as at 31 December 2019, i.e. before the onset of the coronavirus crisis.

### What can you do?

Contact your bank to apply immediately.

Contact us for more information about the EKF Liquidity Guarantee.

Complete a Company Declaration on our website to get a head-start.

Visit [www.ekf.dk](http://www.ekf.dk) to check your eligibility and read the terms.